

Inplant Services Fuel Major Savings at Chemical Plant.

Think Green.®

When it comes to meeting major business challenges, nothing beats knowing a company from the inside-out. Certainly solid and special waste issues are often best addressed by people who spend every working day within the facility they're assigned to maintain.

In 1995, Chevron USA and Waste Management formed an environmental services alliance. Building on that success, the companies signed a "Global Agreement" that named Waste Management the exclusive provider of hazardous and non-hazardous waste services for 10 Chevron facilities.

At one of Chevron's chemical plants in Port Arthur, Texas, Waste Management assigned two full-time in-plant services specialists to manage day-to-day waste program activities, including waste

collection, transportation, record keeping, and documentation. But most importantly, they were responsible for finding opportunities to increase waste services efficiencies and lower costs.

Developing an intimate knowledge of the plant's operations, Waste Management introduced numerous cost-savings programs, including:

- Optimizing the number and frequency of collections for waste containers
- Improving transportation procedures to minimize/eliminate demurrage
- Assisting with the development of a computer tracking system for costs and services
- Management of daily drum pad activities to various demolition events

All told, Waste Management's efforts have resulted in savings averaging \$73,000 per year at the Port Arthur facility alone.

In-plant services is a winning formula for producing long-term savings.

From everyday collection to environmental protection, Think Green. Think Waste Management.

